

	HMS Pinafore 2015	6/1/14 Thru 5/31/2015	Fringe Trial Aug 2015	Iolanthe 2016	6/1/15 Thru 5/31/2016	Gondoliers 2017	6/1/16 Thru 5/31/2017
<b>INCOME:</b>							
Tickets & Performance Fees	54,860.58	<b>55,260.58</b>	9,497.73	50,701.85	<b>60,539.58</b>	55,912.64	<b>56,322.64</b>
Concession Gross	1,408.00	<b>1,408.00</b>	0.00	1,398.98	<b>1,398.98</b>	1,372.00	<b>1,372.00</b>
Cast Photo Income	0.00	<b>0.00</b>	0.00	300.00	<b>300.00</b>	0.00	<b>0.00</b>
Vocal Scores	125.00	<b>125.00</b>	115.00	115.00	<b>230.00</b>	125.00	<b>125.00</b>
Shirts	1,107.00	<b>1,107.00</b>	0.00	1,241.00	<b>1,241.00</b>	1,164.40	<b>1,164.40</b>
<b>Non-Show:</b>							
Interest & Divs (inc Vanguard)		<b>2,074.64</b>			<b>2,820.89</b>		<b>6,533.97</b>
Rentals & Sales		<b>0.00</b>			<b>0.00</b>		<b>0.00</b>
Member dues		<b>90.00</b>			<b>130.00</b>		<b>120.00</b>
Contributions		<b>8,904.81</b>			<b>9,014.30</b>		<b>8,389.44</b>
Posters, Videos, Mugs		<b>908.00</b>			<b>449.00</b>		<b>1,011.81</b>
<b>TOTAL INCOME</b>	<b>57,500.58</b>	<b>69,878.03</b>	<b>9,612.73</b>	<b>53,756.83</b>	<b>76,123.75</b>	<b>58,574.04</b>	<b>75,039.26</b>
<b>EXPENSES:</b>							
<b>STAFF</b>							
Music Director	3,000.00	<b>3,000.00</b>	1,300.00	3,000.00	<b>4,300.00</b>	3,075.00	<b>3,075.00</b>
Stage Director(s)	3,000.00	<b>3,000.00</b>	930.00	2,600.00	<b>3,530.00</b>	3,000.00	<b>3,000.00</b>
Stage Manager	1,200.00	<b>1,200.00</b>	600.00	1,200.00	<b>1,800.00</b>	1,200.00	<b>1,200.00</b>
Choreographer	0.00	<b>0.00</b>	0.00	1,000.00	<b>1,000.00</b>	0.00	<b>0.00</b>
Costume Designer	2,000.00	<b>2,000.00</b>	1,000.00	2,000.00	<b>3,000.00</b>	1,000.00	<b>1,000.00</b>
Costume Makers/Coordinator	0.00	<b>0.00</b>	0.00	700.00	<b>700.00</b>	0.00	<b>0.00</b>
Set Designer/Artist	2,000.00	<b>2,000.00</b>	1,000.00	2,000.00	<b>3,000.00</b>	2,000.00	<b>2,000.00</b>
Set Builder, assistants	0.00	<b>0.00</b>	0.00	0.00	<b>0.00</b>	2,000.00	<b>2,000.00</b>
Lighting	800.00	<b>800.00</b>	0.00	800.00	<b>800.00</b>	800.00	<b>800.00</b>
A/V Technician Fee	500.00	<b>500.00</b>	0.00	500.00	<b>500.00</b>	500.00	<b>500.00</b>
House Manager Fee	255.00	<b>255.00</b>	0.00	238.00	<b>238.00</b>	255.00	<b>255.00</b>
Props Gatherer	200.00	<b>200.00</b>	0.00	0.00	<b>0.00</b>	200.00	<b>200.00</b>
Accompanist	2,650.00	<b>3,625.00</b>	812.50	2,650.00	<b>4,037.50</b>	2,587.50	<b>3,462.50</b>
Performer Stipends	0.00	<b>0.00</b>	570.00	5,800.00	<b>6,370.00</b>	5,000.00	<b>5,000.00</b>
Ticketing Fee	500.00	<b>500.00</b>	0.00	500.00	<b>500.00</b>	500.00	<b>500.00</b>
Orchestra	11,724.00	<b>11,724.00</b>	1,445.00	11,907.00	<b>13,352.00</b>	13,165.00	<b>13,165.00</b>
Orchestra Mgr/Librarian	700.00	<b>700.00</b>	250.00	700.00	<b>950.00</b>	700.00	<b>700.00</b>
<b>SUBTOTAL STAFF</b>	<b>28,529.00</b>	<b>29,504.00</b>	<b>7,907.50</b>	<b>35,595.00</b>	<b>44,077.50</b>	<b>35,982.50</b>	<b>36,857.50</b>
<b>SPACE</b>							
Performance	6,200.00	<b>6,200.00</b>	0.00	6,445.00	<b>6,445.00</b>	6,700.00	<b>6,700.00</b>
Rehearsal (inc sing-in)	900.00	<b>975.00</b>	600.00	1,020.00	<b>2,175.00</b>	750.00	<b>825.00</b>
<b>SUBTOTAL SPACE</b>	<b>7,100.00</b>	<b>7,175.00</b>	<b>600.00</b>	<b>7,465.00</b>	<b>8,620.00</b>	<b>7,450.00</b>	<b>7,525.00</b>
<b>SET &amp; PROPS</b>							
Materials	1,134.49	<b>1,134.49</b>	349.58	1,410.93	<b>1,760.51</b>	1,854.76	<b>1,854.76</b>
Lighting mats & rentals	0.00	<b>0.00</b>	0.00	153.16	<b>153.16</b>	66.99	<b>66.99</b>
Props (stage & hand)	214.96	<b>214.96</b>	20.59	1,227.50	<b>1,248.09</b>	0.00	<b>0.00</b>
Other (truck rent, trash hauling)	0.00	<b>126.14</b>	0.00	470.37	<b>470.37</b>	133.60	<b>133.60</b>
<b>SUBTOTAL SET</b>	<b>1,349.45</b>	<b>1,475.59</b>	<b>370.17</b>	<b>3,261.96</b>	<b>3,632.13</b>	<b>2,055.35</b>	<b>2,055.35</b>
<b>COSTUMES</b>							
Materials	3,128.21	<b>3,128.21</b>	1,093.05	5,478.85	<b>6,571.90</b>	33.41	<b>33.41</b>
Rental	0.00	<b>0.00</b>	0.00	0.00	<b>0.00</b>	1,783.82	<b>1,783.82</b>
Cleaning	0.00	<b>0.00</b>	0.00	0.00	<b>0.00</b>	0.00	<b>0.00</b>
Make-up	12.87	<b>12.87</b>	0.00	0.00	<b>0.00</b>	0.00	<b>0.00</b>
Wigs	0.00	<b>0.00</b>	0.00	0.00	<b>0.00</b>	0.00	<b>0.00</b>
<b>SUBTOTAL COSTUMES</b>	<b>3,141.08</b>	<b>3,141.08</b>	<b>1,093.05</b>	<b>5,478.85</b>	<b>6,571.90</b>	<b>1,817.23</b>	<b>1,817.23</b>

	HMS Pinafore 2015	6/1/14 Thru 5/31/2015	Fringe Trial Aug 2015	Iolanthe 2016	6/1/15 Thru 5/31/2016	Gondoliers 2017	6/1/16 Thru 5/31/2017
<b>MUSIC</b>							
Orchestra scores	0.00	0.00	0.00	130.00	130.00	322.02	322.02
Vocal scores	241.61	578.88	337.27	295.80	1,084.73	538.92	538.92
Postage	185.23	185.23	0.00	14.31	14.31	0.00	3.12
Other (equipment, tapes, etc.)	280.85	289.83	120.00	268.66	388.66	62.00	62.00
<b>SUBTOTAL MUSIC</b>	<b>707.69</b>	<b>1,053.94</b>	<b>457.27</b>	<b>708.77</b>	<b>1,617.70</b>	<b>922.94</b>	<b>926.06</b>
<b>PUBLICITY</b>							
Audition/staff notices	80.00	240.00	0.00	155.00	155.00	135.00	270.00
Flyer printing	1,050.00	1,050.00	0.00	1,114.00	1,114.00	1,126.50	1,126.50
Flyer postage	357.64	357.64	0.00	360.09	360.09	346.34	346.34
Posters	841.63	841.63	1,144.32	1,176.75	2,321.07	1,009.57	1,009.57
Programs	578.15	578.15	497.90	568.80	1,066.70	596.70	596.70
Ticket printing	104.51	104.51	0.00	55.87	55.87	127.09	127.09
Photos:	12.62	12.62	0.00	19.40	19.40	67.19	67.19
Other (incl. Audio Describer):	0.00	0.00	0.00	101.00	101.00	0.00	0.00
<b>SUBTOTAL PUBLICITY</b>	<b>3,024.55</b>	<b>3,184.55</b>	<b>1,642.22</b>	<b>3,550.91</b>	<b>5,193.13</b>	<b>3,408.39</b>	<b>3,543.39</b>
<b>MISCELLANEOUS</b>							
Gifts, show-related	53.31	53.31	0.00	29.35	29.35	80.34	80.34
Concessions Food	606.27	606.27	0.00	590.66	590.66	606.21	606.21
Shirts (show & logo)	1,012.85	1,012.85	0.00	711.28	711.28	1,071.50	1,071.50
Cast Photo	0.00	0.00	0.00	354.31	354.31	0.00	0.00
Rehearsal/show refreshments	27.43	67.38	0.00	360.61	392.42	397.15	397.15
Matinee dinners (incl. rent)	845.31	845.31	0.00	437.34	437.34	324.01	324.01
Last Gasp Cast Bash	302.01	302.01	0.00	415.19	415.19	400.25	400.25
Other (copy, postage)	57.89	57.89	0.00	173.00	178.58	0.00	26.75
<b>SUBTOTAL MISCELLANEOUS</b>	<b>2,905.07</b>	<b>2,945.02</b>	<b>0.00</b>	<b>3,071.74</b>	<b>3,109.13</b>	<b>2,879.46</b>	<b>2,906.21</b>
<b>GENERAL OPERATING EXPENSES</b>							
Equipment, long term		134.90			407.07		196.38
Website design & maintenance		319.24			372.05		988.07
Post Office Box		56.00			56.00		60.00
Postal Permit		220.00			225.00		0.00
Telephone		137.41			150.07		128.04
MTN recording & copying		1,320.00			2,275.00		1,786.00
Mugs & other sale items, non-show		0.00			1,483.47		0.00
Postage, copying, etc		143.11			105.18		122.37
Storage space rent		5,120.40			5,222.00		5,503.00
Taxes		45.00			200.00		159.00
Bank Fees		41.00			16.40		48.86
Insurance		1,306.00			1,306.00		1,306.00
Other		5.29			0.00		260.02
<b>TOTAL GENERAL EXPENSES:</b>		<b>8,848.35</b>			<b>11,818.24</b>		<b>10,557.74</b>
<b>TOTAL EXPENSES</b>	<b>46,756.84</b>	<b>57,327.53</b>	<b>12,070.21</b>	<b>59,132.23</b>	<b>84,639.73</b>	<b>54,515.87</b>	<b>66,188.48</b>
<b>PROFIT OR LOSS</b>	<b>10,743.74</b>	<b>12,550.50</b>	<b>-2,457.48</b>	<b>-5,375.40</b>	<b>-8,515.98</b>	<b>4,058.17</b>	<b>8,850.78</b>
Vanguard Lifestrategy MG Fund		78,077.52			76,925.26		83,426.69
Vanguard Money Market fund		10,051.26			10,072.60		10,105.14
Checkbook balance		35,874.89			20,537.30		21,197.33
<b>Net Holdings</b>		<b>124,003.67</b>			<b>107,535.16</b>		<b>114,729.16</b>