

	Grand Duke 2014	5/20/13 Thru 6/8/2014	HMS Pinafore 2015	6/1/14 Thru 5/31/2015	Fringe Trial Aug 2015	Iolanthe 2016	6/1/15 Thru 5/31/2016
<b>INCOME:</b>							
Tickets & Performance Fees	43,921.68	<b>43,921.68</b>	54,860.58	<b>55,260.58</b>	9,497.73	50,701.85	<b>60,539.58</b>
Concession Gross	865.59	<b>865.59</b>	1,408.00	<b>1,408.00</b>	0.00	1,398.98	<b>1,398.98</b>
Cast Photo Income	0.00	<b>0.00</b>	0.00	<b>0.00</b>	0.00	300.00	<b>300.00</b>
Vocal Scores	160.00	<b>160.00</b>	125.00	<b>125.00</b>	115.00	115.00	<b>230.00</b>
Shirts	817.50	<b>817.50</b>	1,107.00	<b>1,107.00</b>	0.00	1,241.00	<b>1,241.00</b>
<b>Non-Show:</b>							
Interest & Divs (inc Vanguard)		<b>1,587.41</b>		<b>2,074.64</b>			<b>2,820.89</b>
Rentals & Sales		<b>0.00</b>		<b>0.00</b>			<b>0.00</b>
Member dues		<b>90.00</b>		<b>90.00</b>			<b>130.00</b>
Contributions		<b>8,730.22</b>		<b>8,904.81</b>			<b>9,014.30</b>
Posters, Videos, Mugs		<b>476.00</b>		<b>908.00</b>			<b>449.00</b>
<b>TOTAL INCOME</b>	<b>45,764.77</b>	<b>56,648.40</b>	<b>57,500.58</b>	<b>69,878.03</b>	<b>9,612.73</b>	<b>53,756.83</b>	<b>76,123.75</b>
<b>EXPENSES:</b>							
<b>STAFF</b>							
Music Director	2,600.00	<b>2,600.00</b>	3,000.00	<b>3,000.00</b>	1,300.00	3,000.00	<b>4,300.00</b>
Stage Director(s)	2,600.00	<b>2,600.00</b>	3,000.00	<b>3,000.00</b>	930.00	2,600.00	<b>3,530.00</b>
Stage Manager	1,200.00	<b>1,200.00</b>	1,200.00	<b>1,200.00</b>	600.00	1,200.00	<b>1,800.00</b>
Choreographer	0.00	<b>0.00</b>	0.00	<b>0.00</b>	0.00	1,000.00	<b>1,000.00</b>
Costume Designer	2,000.00	<b>2,000.00</b>	2,000.00	<b>2,000.00</b>	1,000.00	2,000.00	<b>3,000.00</b>
Costume Makers/Coordinator	0.00	<b>0.00</b>	0.00	<b>0.00</b>	0.00	700.00	<b>700.00</b>
Set Designer/Artist	2,000.00	<b>2,000.00</b>	2,000.00	<b>2,000.00</b>	1,000.00	2,000.00	<b>3,000.00</b>
Set Builder, assistants	0.00	<b>0.00</b>	0.00	<b>0.00</b>	0.00	0.00	<b>0.00</b>
Lighting	800.00	<b>800.00</b>	800.00	<b>800.00</b>	0.00	800.00	<b>800.00</b>
A/V Technician Fee	500.00	<b>500.00</b>	500.00	<b>500.00</b>	0.00	500.00	<b>500.00</b>
House Manager Fee	238.00	<b>238.00</b>	255.00	<b>255.00</b>	0.00	238.00	<b>238.00</b>
Props Gatherer	0.00	<b>0.00</b>	200.00	<b>200.00</b>	0.00	0.00	<b>0.00</b>
Accompanist	2,200.00	<b>2,762.50</b>	2,650.00	<b>3,625.00</b>	812.50	2,650.00	<b>4,037.50</b>
Performer Stipends	0.00	<b>0.00</b>	0.00	<b>0.00</b>	570.00	5,800.00	<b>6,370.00</b>
Ticketing Fee	500.00	<b>500.00</b>	500.00	<b>500.00</b>	0.00	500.00	<b>500.00</b>
Orchestra	10,703.00	<b>10,703.00</b>	11,724.00	<b>11,724.00</b>	1,445.00	11,907.00	<b>13,352.00</b>
Orchestra Mgr/Librarian	500.00	<b>500.00</b>	700.00	<b>700.00</b>	250.00	700.00	<b>950.00</b>
<b>SUBTOTAL STAFF</b>	<b>25,841.00</b>	<b>26,403.50</b>	<b>28,529.00</b>	<b>29,504.00</b>	<b>7,907.50</b>	<b>35,595.00</b>	<b>44,077.50</b>
<b>SPACE</b>							
Performance	4,802.50	<b>4,802.50</b>	6,200.00	<b>6,200.00</b>	0.00	6,445.00	<b>6,445.00</b>
Rehearsal (inc sing-in)	95.00	<b>863.75</b>	900.00	<b>975.00</b>	600.00	1,020.00	<b>2,175.00</b>
<b>SUBTOTAL SPACE</b>	<b>4,897.50</b>	<b>5,666.25</b>	<b>7,100.00</b>	<b>7,175.00</b>	<b>600.00</b>	<b>7,465.00</b>	<b>8,620.00</b>
<b>SET &amp; PROPS</b>							
Materials	974.42	<b>974.42</b>	1,134.49	<b>1,134.49</b>	349.58	1,410.93	<b>1,760.51</b>
Lighting mats & rentals	191.26	<b>191.26</b>	0.00	<b>0.00</b>	0.00	153.16	<b>153.16</b>
Props (stage & hand)	565.31	<b>565.31</b>	214.96	<b>214.96</b>	20.59	1,227.50	<b>1,248.09</b>
Other (truck rent, trash hauling)	196.00	<b>353.25</b>	0.00	<b>126.14</b>	0.00	470.37	<b>470.37</b>
<b>SUBTOTAL SET</b>	<b>1,926.99</b>	<b>2,084.24</b>	<b>1,349.45</b>	<b>1,475.59</b>	<b>370.17</b>	<b>3,261.96</b>	<b>3,632.13</b>
<b>COSTUMES</b>							
Materials	3,572.20	<b>3,572.20</b>	3,128.21	<b>3,128.21</b>	1,093.05	5,478.85	<b>6,571.90</b>
Rental	2,955.35	<b>2,955.35</b>	0.00	<b>0.00</b>	0.00	0.00	<b>0.00</b>
Cleaning	0.00	<b>0.00</b>	0.00	<b>0.00</b>	0.00	0.00	<b>0.00</b>
Make-up	5.41	<b>5.41</b>	12.87	<b>12.87</b>	0.00	0.00	<b>0.00</b>
Wigs	0.00	<b>0.00</b>	0.00	<b>0.00</b>	0.00	0.00	<b>0.00</b>
<b>SUBTOTAL COSTUMES</b>	<b>6,532.96</b>	<b>6,532.96</b>	<b>3,141.08</b>	<b>3,141.08</b>	<b>1,093.05</b>	<b>5,478.85</b>	<b>6,571.90</b>

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<b>MUSIC</b>							
Orchestra scores	0.00	<b>0.00</b>	0.00	<b>0.00</b>	0.00	130.00	<b>130.00</b>
Vocal scores	875.00	<b>875.00</b>	241.61	<b>578.88</b>	337.27	295.80	<b>1,084.73</b>
Postage	0.00	<b>0.00</b>	185.23	<b>185.23</b>	0.00	14.31	<b>14.31</b>
Other (equipment, tapes, etc.)	6.43	<b>6.43</b>	280.85	<b>289.83</b>	120.00	268.66	<b>388.66</b>
<b>SUBTOTAL MUSIC</b>	<b>881.43</b>	<b>881.43</b>	<b>707.69</b>	<b>1,053.94</b>	<b>457.27</b>	<b>708.77</b>	<b>1,617.70</b>
<b>PUBLICITY</b>							
Audition/staff notices	200.00	<b>200.00</b>	80.00	<b>240.00</b>	0.00	155.00	<b>155.00</b>
Flyer printing	980.00	<b>980.00</b>	1,050.00	<b>1,050.00</b>	0.00	1,114.00	<b>1,114.00</b>
Flyer postage	454.05	<b>454.05</b>	357.64	<b>357.64</b>	0.00	360.09	<b>360.09</b>
Posters	1,047.93	<b>1,047.93</b>	841.63	<b>841.63</b>	1,144.32	1,176.75	<b>2,321.07</b>
Programs	567.65	<b>567.65</b>	578.15	<b>578.15</b>	497.90	568.80	<b>1,066.70</b>
Ticket printing	59.37	<b>59.37</b>	104.51	<b>104.51</b>	0.00	55.87	<b>55.87</b>
Photos:	15.93	<b>15.93</b>	12.62	<b>12.62</b>	0.00	19.40	<b>19.40</b>
Other (incl. Audio Describer):	331.74	<b>331.74</b>	0.00	<b>0.00</b>	0.00	101.00	<b>101.00</b>
<b>SUBTOTAL PUBLICITY</b>	<b>3,656.67</b>	<b>3,656.67</b>	<b>3,024.55</b>	<b>3,184.55</b>	<b>1,642.22</b>	<b>3,550.91</b>	<b>5,193.13</b>
<b>MISCELLANEOUS</b>							
Gifts, show-related	44.99	<b>44.99</b>	53.31	<b>53.31</b>	0.00	29.35	<b>29.35</b>
Concessions Food	608.73	<b>608.73</b>	606.27	<b>606.27</b>	0.00	590.66	<b>590.66</b>
Shirts (show & logo)	2,356.26	<b>2,356.26</b>	1,012.85	<b>1,012.85</b>	0.00	711.28	<b>711.28</b>
Cast Photo	0.00	<b>0.00</b>	0.00	<b>0.00</b>	0.00	354.31	<b>354.31</b>
Rehearsal/show refreshments	184.68	<b>184.68</b>	27.43	<b>67.38</b>	0.00	360.61	<b>392.42</b>
Matinee dinners (incl. rent)	341.14	<b>341.14</b>	845.31	<b>845.31</b>	0.00	437.34	<b>437.34</b>
Last Gasp Cast Bash	326.95	<b>326.95</b>	302.01	<b>302.01</b>	0.00	415.19	<b>415.19</b>
Other (copy, postage)	0.00	<b>0.00</b>	57.89	<b>57.89</b>	0.00	173.00	<b>178.58</b>
<b>SUBTOTAL MISCELLANEOUS</b>	<b>3,862.75</b>	<b>3,862.75</b>	<b>2,905.07</b>	<b>2,945.02</b>	<b>0.00</b>	<b>3,071.74</b>	<b>3,109.13</b>
<b>GENERAL OPERATING EXPENSES</b>							
Equipment, long term		<b>443.51</b>		<b>134.90</b>			<b>407.07</b>
Website design & maintenance		<b>901.14</b>		<b>319.24</b>			<b>372.05</b>
Post Office Box		<b>54.00</b>		<b>56.00</b>			<b>56.00</b>
Postal Permit		<b>400.00</b>		<b>220.00</b>			<b>225.00</b>
Telephone		<b>116.03</b>		<b>137.41</b>			<b>150.07</b>
MTN recording & copying		<b>1,030.00</b>		<b>1,320.00</b>			<b>2,275.00</b>
Mugs & other sale items, non-show		<b>0.00</b>		<b>0.00</b>			<b>1,483.47</b>
Postage, copying, etc		<b>32.82</b>		<b>143.11</b>			<b>105.18</b>
Storage space rent		<b>4,932.00</b>		<b>5,120.40</b>			<b>5,222.00</b>
Taxes		<b>73.00</b>		<b>45.00</b>			<b>200.00</b>
Bank Fees		<b>0.00</b>		<b>41.00</b>			<b>16.40</b>
Insurance		<b>1,270.00</b>		<b>1,306.00</b>			<b>1,306.00</b>
Other		<b>74.29</b>		<b>5.29</b>			<b>0.00</b>
<b>TOTAL GENERAL EXPENSES:</b>		<b>9,326.79</b>		<b>8,848.35</b>			<b>11,818.24</b>
<b>TOTAL EXPENSES</b>	<b>47,599.30</b>	<b>58,414.59</b>	<b>46,756.84</b>	<b>57,327.53</b>	<b>12,070.21</b>	<b>59,132.23</b>	<b>84,639.73</b>
<b>PROFIT OR LOSS</b>	<b>-1,834.53</b>	<b>-1,766.19</b>	<b>10,743.74</b>	<b>12,550.50</b>	<b>-2,457.48</b>	<b>-5,375.40</b>	<b>-8,515.98</b>
Vanguard Lifestrategy MG Fund		77,856.20		78,077.52			76,925.26
Vanguard Money Market fund		5,050.39		10,051.26			10,072.60
Checkbook balance		20,156.81		35,874.89			20,537.30
<b>Net Holdings</b>		<b>103,063.40</b>		<b>124,003.67</b>			<b>107,535.16</b>