	Yeomen	**5/18/12 Through**	Grand Duke	**5/20/13 Through**	HMS Pinafore	**6/1/14 Through**
	2013	**5/19/2013**	2014	**6/8/2014**	2015	**5/18/2015**
INCOME:						
Tickets & Performance Fees	38,373.09	**38,373.09**	43,921.68	**43,921.68**	54,860.58	**55,260.58**
Concession Gross	807.96	**807.96**	865.59	**865.59**	1,408.00	**1,408.00**
Vocal Scores	80.00	**93.00**	160.00	**160.00**	125.00	**125.00**
Shirts	730.00	**730.00**	817.50	**817.50**	1,107.00	**1,107.00**
Non-Show:						
Interest & Divs (inc Vanguard)		**3,259.84**		**1,587.41**		**2,074.64**
Rentals & Sales		**0.00**		**0.00**		**0.00**
Member dues		**10.00**		**90.00**		**90.00**
Contributions		**5,425.85**		**8,730.22**		**8,904.81**
Posters, Videos, Mugs		**867.00**		**476.00**		**908.00**
TOTAL INCOME	**39,991.05**	**49,566.74**	**45,764.77**	**56,648.40**	**57,500.58**	**69,878.03**
EXPENSES:						
STAFF						
Music Director	2,600.00	**2,600.00**	2,600.00	**2,600.00**	3,000.00	**3,000.00**
Stage Director(s)	3,000.00	**3,000.00**	2,600.00	**2,600.00**	3,000.00	**3,000.00**
Stage Manager	1,200.00	**1,200.00**	1,200.00	**1,200.00**	1,200.00	**1,200.00**
Choreographer	0.00	**0.00**	0.00	**0.00**	0.00	**0.00**
Costume Designer	2,000.00	**2,000.00**	2,000.00	**2,000.00**	1,000.00	**1,000.00**
Costume Makers/Coordinator	0.00	**0.00**	0.00	**0.00**	0.00	**0.00**
Set Designer/Artist	1,800.00	**1,800.00**	2,000.00	**2,000.00**	2,000.00	**2,000.00**
Set Builder, assistants	0.00	**0.00**	0.00	**0.00**	0.00	**0.00**
Lighting	800.00	**800.00**	800.00	**800.00**	800.00	**800.00**
A/V Technician Fee	500.00	**500.00**	500.00	**500.00**	500.00	**500.00**
House Manager Fee	85.00	**85.00**	238.00	**238.00**	0.00	**0.00**
Props Gatherer	0.00	**0.00**	0.00	**0.00**	200.00	**200.00**
Accompanist	2,675.00	**3,237.50**	2,200.00	**2,762.50**	2,650.00	**3,575.00**
Ticketing Fee	500.00	**500.00**	500.00	**500.00**	500.00	**500.00**
Orchestra	12,406.00	**12,406.00**	10,703.00	**10,703.00**	11,724.00	**11,724.00**
Orchestra Manager	500.00	**500.00**	500.00	**500.00**	700.00	**700.00**
SUBTOTAL STAFF	**28,066.00**	**28,628.50**	**25,841.00**	**26,403.50**	**27,274.00**	**28,199.00**
SPACE						
Performance	5,230.00	**9,060.00**	4,802.50	**4,802.50**	6,200.00	**6,200.00**
Rehearsal	768.75	**0.00**	95.00	**863.75**	0.00	**0.00**
SUBTOTAL SPACE	**5,998.75**	**9,060.00**	**4,897.50**	**5,666.25**	**6,200.00**	**6,200.00**
SET & PROPS						
Materials	569.77	**569.77**	974.42	**974.42**	1,134.49	**1,134.49**
Lighting matls & rentals	153.42	**153.42**	191.26	**191.26**	0.00	**0.00**
Props (stage & hand)	165.91	**165.91**	565.31	**565.31**	214.96	**214.96**
Other (truck rent, trash hauling)	0.00	**0.00**	196.00	**353.25**	0.00	**126.14**
SUBTOTAL SET	**889.10**	**889.10**	**1,926.99**	**2,084.24**	**1,349.45**	**1,475.59**
COSTUMES						
Materials	2,282.00	**2,282.00**	3,572.20	**3,572.20**	137.96	**137.96**
Rental	5,690.35	**5,690.35**	2,955.35	**2,955.35**	0.00	**0.00**
Cleaning	77.23	**77.23**	0.00	**0.00**	0.00	**0.00**
Make-up	0.00	**0.00**	5.41	**5.41**	12.87	**12.87**
Wigs	0.00	**0.00**	0.00	**0.00**	0.00	**0.00**
SUBTOTAL COSTUMES	**8,049.58**	**8,049.58**	**6,532.96**	**6,532.96**	**150.83**	**150.83**

	Yeomen	5/18/12 Through	Grand Duke	5/20/13 Through	HMS Pinafore	6/1/14 Through
	2013	5/19/2013	2014	6/8/2014	2015	5/18/2015
MUSIC						
Orchestra scores	0.00	**0.00**	0.00	**0.00**	0.00	**0.00**
Vocal scores	787.50	**787.50**	875.00	**875.00**	241.61	**578.88**
Postage	0.00	**0.00**	0.00	**0.00**	185.23	**185.23**
Other (equipment, tapes, etc.)	6.99	**6.99**	6.43	**6.43**	280.85	**289.83**
SUBTOTAL MUSIC	**794.49**	**794.49**	**881.43**	**881.43**	**707.69**	**1,053.94**
PUBLICITY						
Audition/staff notices	0.00	**0.00**	200.00	**200.00**	80.00	**240.00**
Flyer printing	570.00	**570.00**	980.00	**980.00**	1,050.00	**1,050.00**
Flyer postage	605.80	**-89.04**	454.05	**454.05**	357.64	**357.64**
Posters	747.93	**747.93**	1,047.93	**1,047.93**	841.63	**841.63**
Programs	445.00	**445.00**	567.65	**567.65**	578.15	**578.15**
Ticket printing	50.68	**50.58**	59.37	**59.37**	104.51	**104.51**
Photos:	22.05	**22.05**	15.93	**15.93**	12.62	**12.62**
Other (incl. Audio Describer):	1,780.22	**1,780.22**	331.74	**331.74**	0.00	**0.00**
SUBTOTAL PUBLICITY	**4,221.68**	**3,526.74**	**3,656.67**	**3,656.67**	**3,024.55**	**3,184.55**
MISCELLANEOUS						
Gifts, show-related	89.99	**89.99**	44.99	**44.99**	53.31	**53.31**
Concessions Food	567.57	**567.57**	608.73	**608.73**	444.80	**444.80**
Shirts (show & logo)	757.00	**757.00**	2,356.26	**2,356.26**	1,012.85	**1,012.85**
Set refreshments	104.87	**104.87**	0.00	**0.00**	0.00	**0.00**
Rehearsal/show refreshments	0.00	**0.00**	184.68	**184.68**	27.43	**67.38**
Matinee dinners (incl. rent)	357.68	**357.68**	341.14	**341.14**	845.31	**845.31**
Last Gasp Cast Bash	299.68	**299.68**	326.95	**326.95**	302.01	**302.01**
Other (copy, postage)	1.28	**1.28**	0.00	**0.00**	57.89	**57.89**
SUBTOTAL MISCELLANEOUS	**2,178.07**	**2,178.07**	**3,862.75**	**3,862.75**	**2,743.60**	**2,783.55**
GENERAL OPERATING EXPENSES						
Equipment, long term		**310.98**		**443.51**		**134.90**
Website design & maintenance		**1,287.68**		**901.14**		**319.24**
Post Office Box		**70.00**		**54.00**		**56.00**
Postal Permit		**0.00**		**400.00**		**220.00**
Telephone		**151.42**		**116.03**		**137.41**
MTN Video taping & copying		**936.99**		**1,030.00**		**1,320.00**
Mugs & other sale items, non-show		**0.00**		**0.00**		**143.11**
Postage, copying, etc		**12.27**		**32.82**		**1.10**
Storage space rent		**3,093.00**		**4,932.00**		**5,020.40**
Taxes		**94.00**		**73.00**		**45.00**
Bank Fees		**76.71**		**0.00**		**41.00**
Insurance		**1,219.00**		**1,270.00**		**1,306.00**
Other		**0.00**		**74.29**		**5.29**
TOTAL GENERAL EXPENSES:		**7,252.05**		**9,326.79**		**8,749.45**
TOTAL EXPENSES	**50,197.67**	**60,378.53**	**47,599.30**	**58,414.59**	**41,450.12**	**51,796.91**
PROFIT OR LOSS	**-10,206.62**	**-10,811.79**	**-1,834.53**	**-1,766.19**	**16,050.46**	**18,081.12**
Vanguard Lifestrategy MG Fund		86,128.40		77,856.20		78,077.52
Vanguard Money Market fund		1,348.63		5,050.39		10,051.26
Checkbook balance		9,840.01		20,156.81		35,874.89
Net Holdings		**97,317.04**		**103,063.40**		**124,003.67**